

Quiz – Consistency and Interview with Jay Heinrichs, author of Thank You for Arguing

1. Highlighting the rhetorical strengths of your opponent while downplaying your own is an example which rhetorical technique?
 - A. “Turning the tables”
 - B. Modes of persuasion
 - C. Managing expectations
 - D. Argumentation from outrage

2. Which of the following is the best example of an accusation of that one’s opponent is presenting a logical contradiction?
 - A. “My opponent says he supports public healthcare, and yet he sends his own family members for treatment in private hospitals.”
 - B. “Attempts to reach agreements with our enemies have failed, so we should concentrate our efforts on shoring up our relationship with traditional allies.”
 - C. “Why does my opponent say one thing when he is front of one audience, and something entirely different when he talks about the same subjects during a debate?”
 - D. “My opponent claims to be dedicated to cutting the country’s deficit in half in the next decade, yet his proposed budget would increase spending and cut revenues in each of those ten years.”

3. Making one person or thing stand in for a larger group or issue is an example of _____.
 - A. Litotes
 - B. Chiasmus
 - C. Hyperbole
 - D. Synecdoche

4. Which of the following results from a debate or argument usually provides the longest-lasting impact?
 - A. Successfully establishment of ethos connection
 - B. Catching your opponent in a logical contradiction
 - C. Accusing your opponent of lying about your record
 - D. Making a joke at your opponent’s expense that gets a big laugh